



# BANKING SERVICES

for the asset backed financing of art



# DISCLAIMER

The information contained within this brochure is for internal and official use only and is not for distribution.

This document attempts to set out the primary protocols of the processes for art financing and ensures that our internal team have a clear understanding of those processes when discussing the same with prospective clients.

The Initiam Capital asset backed financing service is only available through personal introduction and through affiliated introducers who are known and registered with Initiam Capital

# INTRODUCTION

## ESTABLISHED

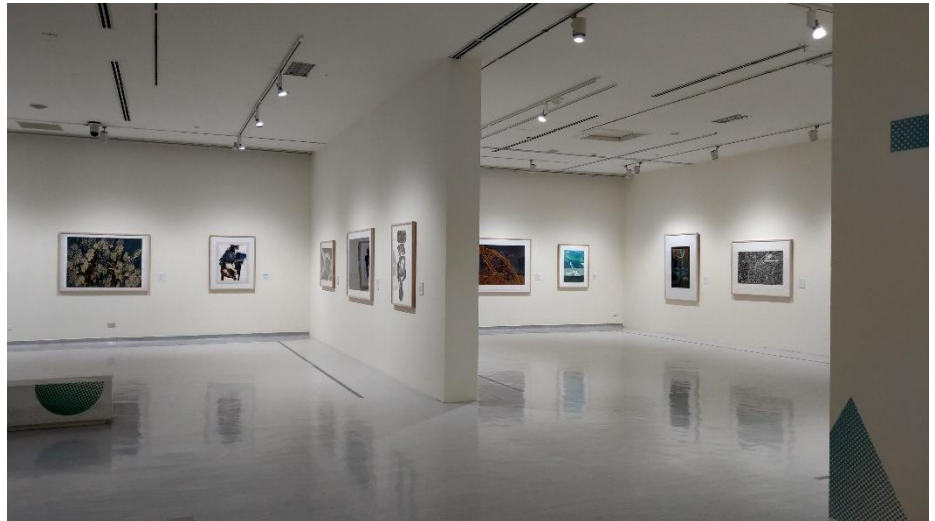
The Initium Partners Banking Service uses its established links with major European banking powerhouses providing professional and discreet lending services through its established networks of financial intermediaries ensuring the highest level of flexibility within a highly specialised field.

## BANKING THE ASSET

Our banking partners will safeguard your asset and retain it within one of their international secure banking vaults under optimum temperature-controlled conditions. This ensures that your asset will be preserved at the very highest level.

## ASSET BACKED FINANCING

Our partners will provide a Safe Keeping Receipt (SKR) upon which a lending line can be granted. Our Loan to Values range from 20% to 60%.





## Primary

- Contemporary
- European Lending
- Any Denomination



## Security

- Major European Banks
- Bank Vault Security
- Discreet Lending



## Who can use the service?

- Family Trusts
- HNW Individuals
- Beneficial Owners

# KEY PROCESSES

## LOAN CHARACTERISTICS

- Eligible Artworks: Contemporary Art
- Pre-determined eligibility criteria: liquidity of artwork and its supporting documentation, quality of artwork, the prestige and notoriety of the artist
- Non-recourse basis: greater flexibility regarding the use of proceeds, while ensuring total confidentiality
- Operating under the main European jurisdictions including Switzerland and the United Kingdom
- Minimum loan size: Eur 1,25 million
- Term: 1-3 years
- Loan to Value: Between 20% up to 60%

## CONTRACTING

Stage 1 - After submission of the artwork details and a first internal valuation, commitment to give our clients feedback on eligibility in 48h.

**Time: 48 hours.**

Stage 2 - In case of approval on the terms, further documents are required for each artwork (such as provenance, list of exhibitions, invoices) to carry out due diligence.

**Time: up to 1 week.**

Stage 3 - After inspection and DD of the works, set up of insurance and storage contracts (if any), structuration and disbursement of the loan within 3 weeks.

**Time: up to 3 weeks.**

The processes have been designed to minimise the client's involvement and to make the whole process smooth and efficient, whatever the jurisdiction or the artwork location may be.

# ART BACKED NOTE

Stage 1 - After submission of the artwork details and a first internal valuation, commitment to give our clients feedback on eligibility in 48h, with a indicative Term Sheet.

Time: 48 hours.

Stage 2 - In case of approval on the terms, further documents are required for each artwork (such as provenance, list of exhibitions, invoices) to perform due diligence.

Time: up to 1 week.

Stage 3 - After inspection and DD of the works, set up of insurance and storage contracts (if any), structuration and disbursement of the loan within 3 weeks.

Time: up to 3 weeks.

# ART TOKENISATION

Stage 1- The artwork will be valued by a certified curator to define the number of “pieces” in which it would be divided. Then the process of tokenization begins.

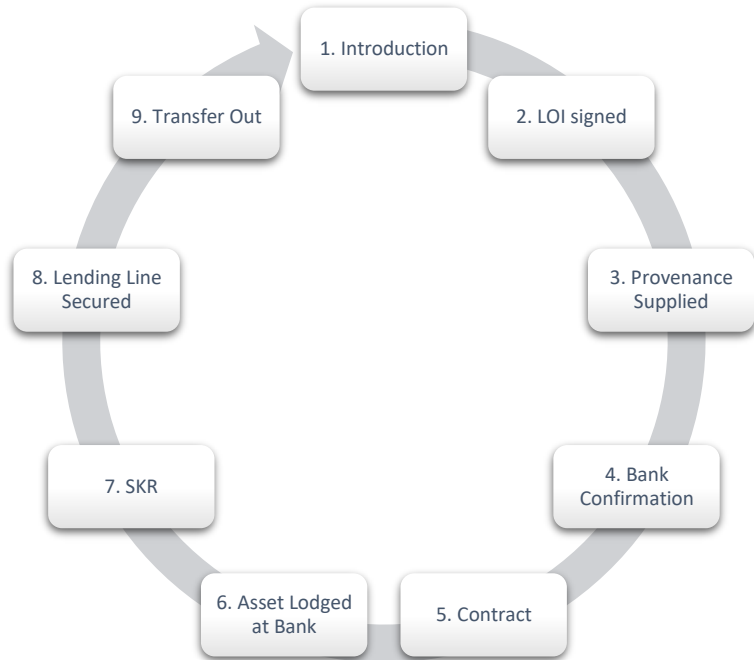
Stage 2 - Certificates containing the intrinsic value and proving the authenticity of the artwork will be stored on the blockchain. Tokens, which number were previously defined, will be issued, with each carrying a monetary value and representing ownership.

Stage 3 - The token issuer will start trade the “shares” on the market. Token holders will be granted proportional ownership to the artwork. Investors view the art sector as a potential investment option to enlarge and diversify their portfolio.

Time: up to 8 weeks

# DIAGRAMS

Process:



Ensuring  
transparency  
and security  
| simplicity  
and ease



# SUMMARY

The Initiam Partners Banking Service has been carefully tailored to match the requirements of our most private and discreet clientele ensuring that whatever precious asset they wish to have financed, they have access to a professional, secure, and unique service provider that handles the entire operation to repatriate their funds safely yet securely store their prized possession.

Get in touch with us to find out more as to how the Initiam Group can assist you or your clients to finance their assets and even invest into the bespoke Initiam Private Fund offerings through their centralised offshore operation in Gibraltar as well as Luxembourg and Switzerland.

