




# TRUST SERVICES

for the monetisation of commodities



# DISCLAIMER

The information contained within this brochure is for internal and official use only and is not for distribution.

This document attempts to set out the primary protocols of the processes for both bank to bank and collection services and ensures that our internal team have a clear understanding of those processes when discussing the same with prospective clients and investors.

The Initiam Partners Trust Service is only available through personal introduction and through affiliated introducers who are known and registered with Initiam Capital



# INTRODUCTION

## ESTABLISHED

The Initium Partners Trust Service uses its established links with three major European banking powerhouses providing professional and discreet trust and lending services through its established networks of financial intermediaries ensuring the highest level of flexibility within a highly specialised field.

## BANKING THE ASSET

Our banking partners will safeguard your asset and retain it within their secure banking vaults, and at optimum temperature-controlled conditions. This ensures that your asset will be preserved at the very highest level.

## MONETISATION

Our Trust will provide its banking partners with a Safe Keeping Receipt (SKR) upon which will be able swiftly lend against. Our Loan To Values range from 15% to 85%.





## Primary

- Gold | Precious Stones | Nano Material
- European Lending
- Any Denomination



## Security

- Major European Banks
- Bank Vault Security
- Discreet Lending



## Who can use the service?

- Family Trusts
- HNW Individuals
- Beneficial Owners

# KEY PROCESSES

## LOAN CHARACTERISTICS

- Gold, precious stones, nano commodity (gold, palladium, copper)
- Pre-determined eligibility criteria: full ownership of the commodity and its supporting documentation, quality of product reports, the prestige and notoriety of the verification of the asset
- Non-recourse basis: greater flexibility regarding the use of proceeds, while ensuring total confidentiality
- Operating under the main European jurisdictions including Switzerland and the United Kingdom
- Minimum loan size: Eur 1,25 million
- Term: 1-3 years
- Loan to Value: Between 15% up to 85%

## CONTRACTING

Stage 1 - After submission of the commodity details and a first internal valuation, commitment to give our clients feedback on eligibility in 48h.

**Time: 48 hours.**

Stage 2 - In case of approval on the terms, further documents are required for the commodity (such as ownership, assay report, invoices) to carry out due diligence.

**Time: up to 1 week.**

Stage 3 - After inspection and DD of the commodity, set up of insurance and storage contracts (if any), structuration and disbursement of the loan within 3 weeks.

**Time: up to 3 weeks.**

The processes have been designed to minimise the client's involvement and to make the whole process smooth and efficient, whatever the jurisdiction or the commodities location may be.

# ASSET BACKED NOTE

Stage 1 - After submission of the commodity details and a first internal valuation, commitment to give our clients feedback on eligibility in 48h, with a indicative Term Sheet.

Time: 48 hours.

Stage 2 - In case of approval on the terms, further documents are required for each commodity (such as ownership, assay report, invoices) to perform due diligence.

Time: up to 1 week.

Stage 3 - After inspection and DD of the commodity, set up of insurance and storage contracts (if any), structuration and disbursement of the loan within 3 weeks.

Time: up to 3 weeks.

# ASSET TOKENISATION

Stage 1- The commodity will be valued by a certified assayer to define the number of “pieces” in which the commodity would be divided. Then the process of tokenisation begins.

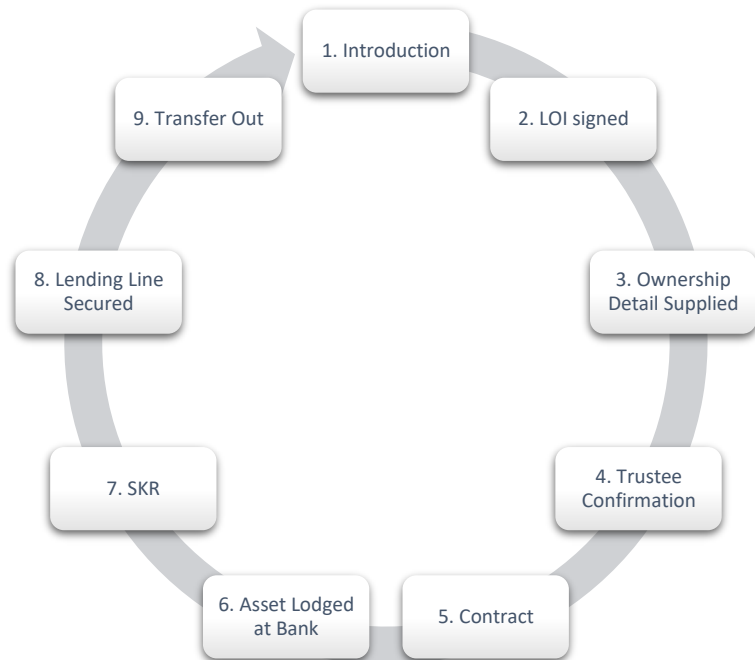
Stage 2 - Certificates containing the intrinsic value and proving the authenticity of the commodity will be stored on the blockchain. Tokens, which number were previously defined, will be issued, with each carrying a monetary value and representing ownership.

Stage 3 - The token issuer will start trade the “shares” on the market. Token holders will be granted proportional ownership to the commodity. Investors view the commodity sector as a potential investment option to enlarge and diversify their portfolio.

Time: up to 8 weeks

# DIAGRAMS

Process:



Ensuring  
transparency  
and security  
| simplicity  
and ease

# SUMMARY

The Initiam Partners Trust Service has been carefully tailored to match the requirements of our most private and discreet clientele ensuring that whatever precious asset they wish to have monetised, they have access to a professional, secure, and unique service provider that handles the entire operation to repatriate their funds safely yet securely store their prized possession.

Get in touch with us to find out more as to how the Initiam Group can assist you or your clients to monetise their assets and even invest into the bespoke Initiam Private Fund offerings through their centralised offshore operation in Gibraltar as well as Luxembourg and Switzerland.

